

# Client Name, MFA

Street Address, Apt 49, Brookline, MA 02546

[clientname@gmail.com](mailto:clientname@gmail.com) ♦ 222-222-2345

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## FINANCIAL INVESTMENT PROFESSIONAL

**Portfolio Management ~ Money Market Management ~ Equity Research ~ Monetary Policy**

Global Financial Perspective ~ Fluent in English / Fluent in Arabic ~ Traveled to 28 Countries

Experienced Client of Bloomberg and Reuters Dealing Platforms

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A decisive financial analyst skilled at hedging risk, dispersing exposure, and identifying gaps in profitability forecasts. Performance-oriented professional with comprehensive portfolio, investment, and asset management experience. A successful record of developing customized financial strategies and solutions to meet the needs of clients and able to diagnose and report issues to return organizations to economic stability. Managed multiple portfolios with diligent attention and continual analysis of economic trends to determine appropriate asset allocation. Strong work ethic with capacity to function well under pressure and display a high level of competence in a rapidly evolving financial environment.

### NOTABLE SKILLS & ACCOMPLISHMENTS

- ♦ Played key role in successfully steering monetary policy during the Egyptian Revolution of 2011, delivering policy and strategic planning that helped maintain stable interest rates and ensured ongoing business relationships and investment opportunities between government and private investors.
- ♦ Well versed in international currency, letters of credit, and credit agreements. Established network of business relationships with Central Banks of Egypt, Brazil, Turkey, India, Libya, Latvia, and Poland. Performed competitive market analysis, specifically Egypt and Middle Eastern countries.
- ♦ Provided financial expertise and oversight to support operations and resolve challenges including restricted fund management, forecasting, budgeting, and financial transactions.
- ♦ Strengthened financial positions of agricultural organization by implementing new procedures, quality control measures, and delivering state-of-the-art management practices.

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### PROFESSIONAL HISTORY

CENTRAL BANK OF EGYPT (CBE), Cairo

2007–2014

**Money Market Manager, Domestic Market Unit (2010–2014)**

Played a pivotal role in Egypt's monetary policy development and economic solvency during unprecedented national crisis of the 2011 Egyptian Revolution. Skillfully monitored signals from major investors and delivered direct consultation to the senior leadership of the CBE, and also to the Minister of Finance to help stabilize interest rates and financial market key indicators. Consulted with Sub-governor in matters of regulatory changes, policy initiatives, and legislative proposals. Worked closely with financial institutions to balance government borrowing versus the overall liquidity of the local markets.

- ♦ Designed weekly-collateralized facilities to banks with average weekly volume of EGP 18 Billion to maintain inter-bank rates around CBE targeted rate.
- ♦ As a solution to bring structure and confidence to jump start loans and borrowing, developed new methodology that enabled a reintroduction of Cairo Interbank Offer Rate (CAIBOR) fixing.
- ♦ Conceptualized, developed, and delivered the first Egyptian T-bills yield curve as an essential component for pricing T-bills held by CBE as collateral.
- ♦ In order to accurately forecast hot money movements in Egyptian markets, spearheaded the development of risk measurements for the FX and foreign investments.

**Risk Analyst, Reserve Management Unit (2007–2010)**

Recruited to CBE by senior management and corporate headhunter. Served as direct consult developing periodic risk performance reports (daily, weekly, and monthly) to safeguard \$35 Billion (USD) portfolio. Provided assistance to portfolio managers transitioning from passive management to active management with optimum risk allocation to each alpha generation factor.

- ♦ Established daily monitoring and reporting system for \$14 Billion Securities Lending Program.
- ♦ Served as catalyst to apply knowledge regarding ABS pricing, CPR models, and credit enhancements from CBE's external partners on Wall Street directly to senior management.

**ARAB AFRICAN INTERNATIONAL BANK (2006–2007)****Corporate Credit Officer**

Received fast-track promotion within first six weeks at company, surpassing the average two-year time period. Analyzed industries and prepared credit memorandums for potential clients to consider for investments.

- ♦ Rescued previously rejected real estate deal, earning a profit of EGP 13.75 Million for the bank. Closed a credit deal with one of Egypt's leading real estate and tourism companies; holds record for Egypt's biggest real estate deal to date.
- ♦ Recruited to the bank by a professor at The American University of Cairo who had become impressed with academic works as a student.

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**EDUCATION**

<b>Pursuing MBA</b>	SAWYER BUSINESS SCHOOL, SUFFOLK UNIVERSITY, Boston, MA Member of Suffolk University Business Association Sawyer Business School Merit Scholarship GPA: 4.0/4.0	Jun 2015
<b>MSF</b>	SIMON BUSINESS SCHOOL, UNIVERSITY OF ROCHESTER, Rochester, NY Meliora Fund Director, Managed Portion of University's Endowments Full Sponsorship — CBE GPA: 3.5/4.0	2009
<b>BA</b>	THE AMERICAN UNIVERSITY IN CAIRO, Cairo, Egypt Scholarship for Academic Excellence GPA: 3.6/4.0	2006

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**ADDITIONAL ACTIVITIES**

- ♦ Applied strategic management practices to struggling multi-million dollar agricultural operation, effectively achieving complete turnaround from unprofitable to profitable in just under four months.
  - Realized profit increase of 110% in just 24 months.
  - Significantly decreased employee turnover by applying solid management practices and establishing uniform code of behavior, dress, and expectations.
  - Developed business model that formed profitable partnerships.
- ♦ Collected and delivered more than EGP 30,000 worth of food and medicine to provide humanitarian aid for civilians living along the Egyptian/Libyan borders (hot war zone) during the 2011 political conflict.
- ♦ Consulted with AYB non-profit organization modeling micro-finance schemes for businesses located in Cairo's poor and blighted areas.
- ♦ Helped to improve literacy rates by participating in literacy programs in the Egyptian countryside.